

# Nestlé in the United States

## About Nestlé in the U.S.

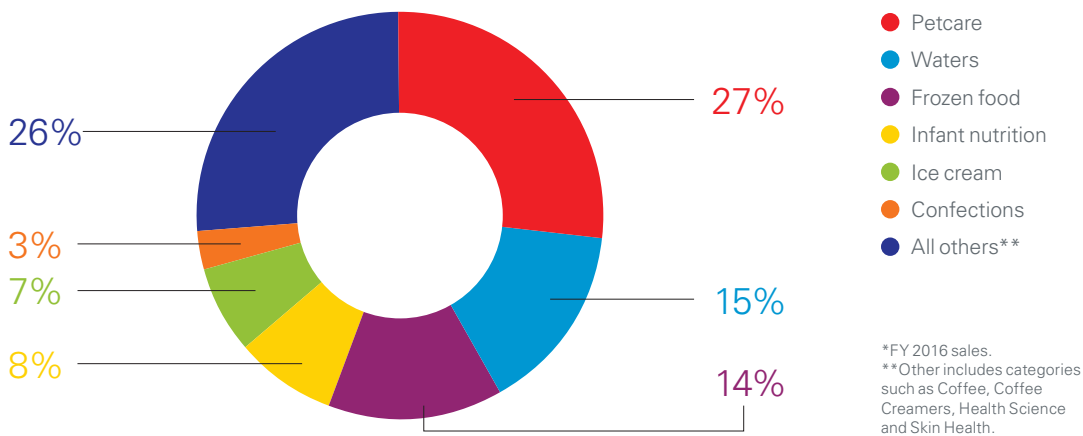
Nestlé in the U.S. is transforming our business to meet changing consumer needs by focusing on high-growth food, beverage and consumer health categories with brands consumers love. From pet care, bottled water, coffee, frozen meals and infant nutrition, Nestlé brands are in nearly every home in the country.

Nestlé in the U.S. consists of eight main businesses: Nestlé USA, Nestlé Waters North America, Nestlé Nutrition, Nestlé Professional, Nespresso, Nestlé Health Science, Nestlé Skin Health and Nestlé Purina PetCare Company.

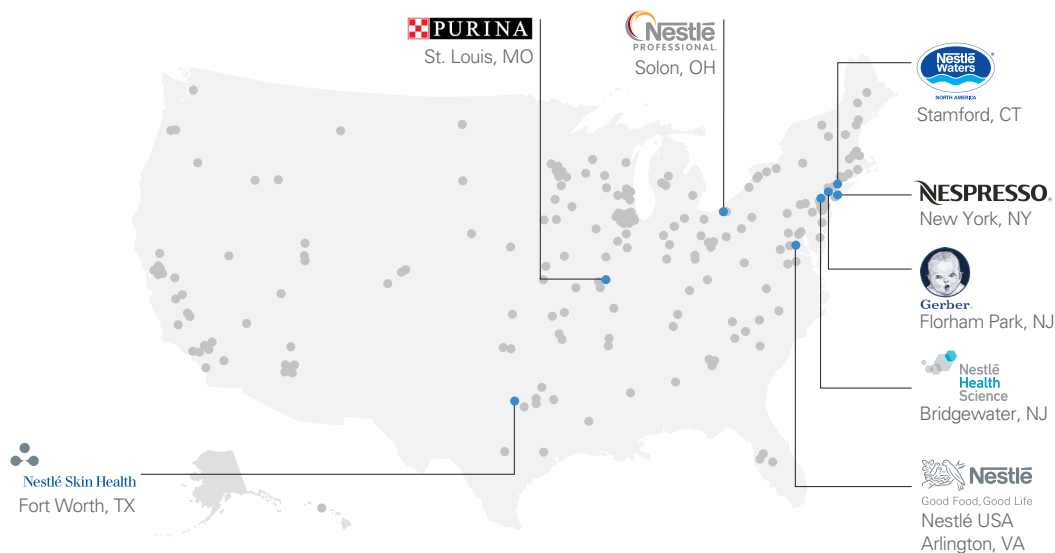
### Nestlé in U.S. Impact

<b>97%</b> homes purchase Nestlé brands	<b>50,000</b> U.S. employees	<b>\$27 billion</b> in sales*	<b>77</b> factories	<b>47</b> states
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### \$ Nestlé U.S. Sales by Product Category\*



## Nestlé Across the U.S.



\*FY 2016 sales



BLUE BOTTLE COFFEE

